**SoW: Artificial Insemination (AI) Specialists**

**Introduction (Brief description of the organization and the project**

**Position summery**

The AI Specialist will contribute toward AGP-LMD efforts to support the establishment of a network of 100 private technicians who will provide artificial insemination services in approximately 30 woredas located in Ethiopia’s highlands area. The technicians, who may be privatized technicians (formerly government employees) or new, private technicians, will earn service fees through providing AI services to dairy farmers – resulting in the conception of approximately 60,000 new cross-bred female calves per year. The AI Specialist will assist in identifying, building the capacity, and ensuring financial viability of the supported technicians. The AI Specialist will not conduct technical AI training, which will be conducted by NAIC.

Responsibilities:

* Assist with implementation of an intensive outreach campaign to identify entrepreneurs interested in becoming private AI technicians.
* Identify beneficiary AI technicians.
* Coordinate AI technician participation in either refresher AI courses, or full AI courses
* Coordinate and organize business management training programs, followed by regular coaching and follow-up.
* Organize business linkage workshops to formally connect AI technicians with input and service providers.
* Assist AI technicians to plan, organize and conduct marketing activities that increase AI use among dairy farmers.
* Oversee implementation of grant project activities to assist development of AI technician businesses. This includes preparing grant summaries and grant agreements, environmental due diligence and monitoring, and collecting M & E data.

Qualification:

* Experience or education in animal science.
* Expertise related to artificial insemination.
* Minimum of bachelor’s degree in related field.
* Strong work ethic and organizational skills.
* Excellent oral and written communication skills, including in English.
* Private sector experience preferred.
* Travel to rural areas is required.