

## FREQUENTLY ASKED QUESTIONS

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### Chapter 1: About GREENTech4CE

#### 1. What is the GREENTECH4CE Project?

The GREENTech4CE (Green Recycling Enterprises Engaging in New Technology for a Circular Economy in Zambia) project is a €22.7 million initiative funded by the European Union. The project aims to promote sustainable practices by supporting the development of start-ups and MSMEs within the green, circular and digital economy that want to scale or transition to sustainable business models

#### 2. What type of support is available for applicants?

The project offers a blend of technical assistance and financial support through matching grants for market or feasibility studies, capacity building, product development, and innovation

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### Chapter 2: Eligibility

#### 3. Who can apply under Call II?

Call II funding is available for Zambian innovative enterprises engaging in circular, green and digital solutions:

- **Opportunity 1(a):** Youth and women-owned medium enterprises.
- **Opportunity 1(b):** Other enterprises.
- **Opportunity 2(b):** Startups backed by Financiers Service Providers/investors.

#### 4. What are the eligibility criteria?

Zambian companies limited by guarantee or shares meeting one of the following shareholding structures:

- a. Minimum 50% Zambian citizen-owned business.
- b. Businesses at least 50% owned by residents whose origins are in the European Union or SADC whose tenure of residence in Zambia is at least twenty (20) years.
- c. Businesses with European Union or SADC majority shareholding with a minimum Zambian shareholding of 20%
- d. A Joint Venture between a Zambian registered company and EU company



## 6. What are the financial support limits?

- **Minimum Grant:** EUR 100,000
- **Maximum Grant:** EUR 500,000

NB: However, Feasibility Studies can request up to a maximum of EUR 100,000.

NB: For enterprises in a **joint venture or partnership** with a European Registered Company, the maximum grant available is up to EUR 1,000,000.

## 7. What are the eligible sectors?

- Manufacturing
- Mining
- Services
- Construction
- Digital
- Transport and Logistics
- Energy
- Creatives

## 8. What type of activities can be supported under this call?

Green Economy Initiatives, Material Value Creation, E-Mobility Promotion, Strengthening Value Chains, Local Transformation of Raw Materials, Mining Sector ESG Improvements, Enhance ESG standards, productivity, and market access for artisanal and small-scale mining (ASM), Energy Supply Innovation, Machining and Fabrication Services, Recycling Centre Development, ASM Cooperative Formalization, Export Facilitation, Collaborative Waste and Management Initiatives.

## 9. What are the statutory compliance requirements?

- The applicant must be compliant with **national and local regulations**, including:
  - **Tax obligations.**
  - **PACRA filings.**
  - **Social security contributions (NAPSA, NHIMA, Workers Compensation Fund, etc.).**
  - **Operating licenses.**
  - **Health, safety, and environmental standards.**

## 10. What percentage of the project cost must the applicant contribute?

- All applicants should demonstrate the ability to provide 50% matching funds towards the total project cost by means of cash or cash equivalents.
- Startups must provide **at least 50% of the project cost**, funded through:
  - **Investors.**
  - **Equity financing.**
  - **Credit from third-party sources.**
- Grant sizes for Feasibility studies will be up to EUR 100,000 and grant support will be up to 70% of the total project size

#### 11. What is a Feasibility Study under the GREENTech4CE Call II?

- A feasibility study is an assessment that helps determine the practicality and viability of a proposed project within the green, circular, and digital economy sectors.

#### 12. Why is a feasibility study important for grant applicants?

- It helps businesses assess technical, financial, and operational risks before committing large-scale investments, ensuring sustainable and informed decision-making.

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### Chapter 3. Financial Requirements and Support

#### 13. What is the audited financial statement (AFS) requirements?

- The business must provide audited accounts for the past two years and the latest management accounts, prepared according to International Financial Reports Standards (IFRS) by an accountant accredited by the Zambia Institute of Certified Accountants (ZICA).

#### 14. What should constitute a fund match?

- Cash or Cash Equivalent

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### 15. Chapter 4: Application Process

#### How can I apply for a grant/feasibility study grant?

- Register and complete a **preliminary online eligibility form** via the GREENTech4CE application portal: <https://selfhelpafrica.org/greentech4ce/grants-and-prizes>
- Successful applicants will be invited to submit a **Project Concept Note** detailing your proposed project

**16. What is the deadline for submitting applications?**

- The deadline for submission is **April 22<sup>nd</sup>, 2025, at midnight (CAT)**.

**17. What happens after submission?**

- Concept Notes will be evaluated, and shortlisted applicants will be invited to submit a **Full Proposal**.

**18. Can I submit more than one application?**

No, applicants are not allowed to submit more than one concept note in this call for proposals.

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**Chapter 5: Clarifications & Support**

**19. Where can I get further clarification on the application process?**

- Attend online information sessions (dates available on the website).
- Email questions to: [helpdesk@greentech4ce.org](mailto:helpdesk@greentech4ce.org).

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**Chapter 5: Fund Disbursement**

**20. How will the funds be disbursed?**

- The project employs a Milestone-Based Payment Mechanism where funds are disbursed in phases, based on the achievement of pre-agreed project milestones, as outlined in the contract between the Fund Manager and the enterprise.
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